BEACON BUSINESS GROUP INC.

The Midwest's **Business** Selling Specialists™

INVESTMENT OPPORTUNITY: OPERATION TOP NOTCH

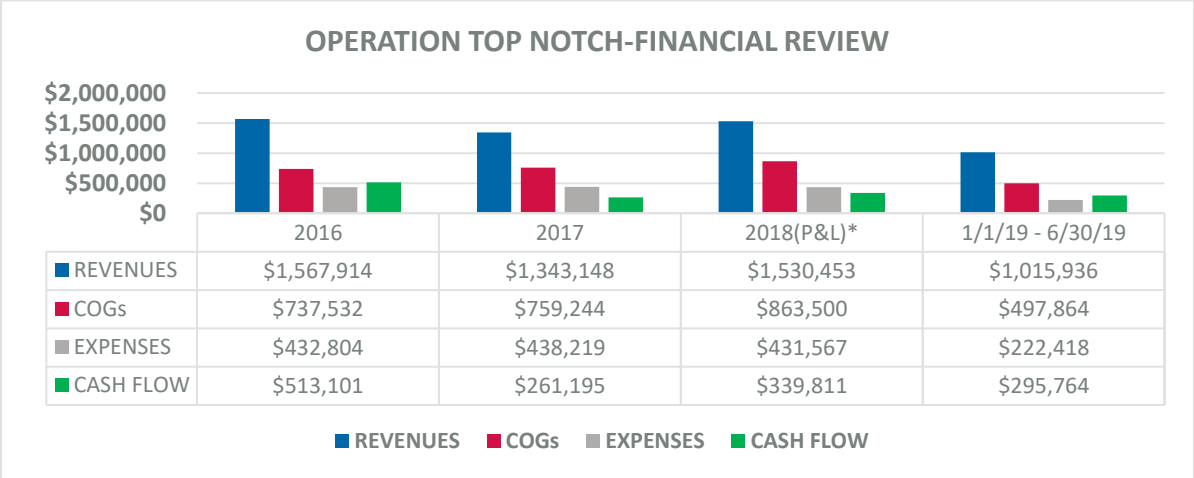
Midwest commercial construction subcontractor known for quality work delivered on time, on budget and absolutely to spec.

Business Overview

OPERATION TOP NOTCH manufactures custom architectural casework throughout southeastern Wisconsin and Illinois. Family-owned and operated, the company works with numerous general contractors and commercial businesses. Venues served include healthcare, education, religious, industrial, commercial, retail, government/municipal, industrial and non-profit.

Investment Highlights

- Established company with strong, positive industry reputation, loyal contractor customer base and extensive referral network
- Consistent revenues & seller's discretionary earnings and high profit margins
- Reputation among general contractors for quality, efficiency and timely delivery
- Offers eco-friendly solutions to address concerns about indoor air quality and the use of sustainable materials
- Owner works less than 25 hours per week
- Plenty of leverage for new owner with investment in sales/marketing
- **As of the end of May 2019, $1 million-plus in signed contracts**



	2016	2017	2018(P&L)*	1/1/19 - 6/30/19
REVENUES	$1,567,914	$1,343,148	$1,530,453	$1,015,936
COGs	$737,532	$759,244	$863,500	$497,864
EXPENSES	$432,804	$438,219	$431,567	$222,418
CASH FLOW	$513,101	$261,195	$339,811	$295,764

***SWITCHED FROM ACCRUAL ACCOUNTING TO CASH BASIS IN 2018**

Asking Price: $925,000

Note: A confidentiality Agreement and Buyer Financial Statement are required.
Please contact us to begin this process. Thank you.