

INVESTMENT OPPORTUNITY: OPERATION ZAP

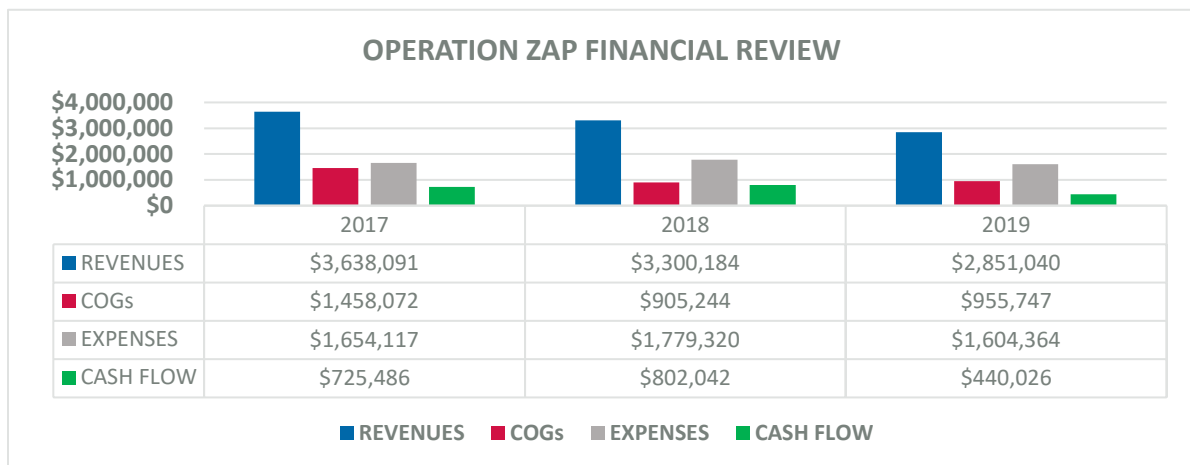
This profitable and relocatable Midwestern electrical contracting business provides excellent service to its customers in southern Wisconsin.

Business Overview

For more than two decades, OPERATION ZAP has provided its residential, commercial and industrial customers with comprehensive electrical services, including full-service electrical layout and design, wiring and installation/upgrades, emergency power solutions and more. The company's concentration on large, multi-family residential developments and its reputation for on-time/on-budget service has resulted in many bid invitations—more, in fact, than the current owner needs to entertain to maintain high margins. The business is currently located in Wisconsin's Fox Valley, but ZAP serves customers throughout south central and southeast Wisconsin and could easily be relocated by a new owner.

Investment Highlights

- Established company with strong, positive industry reputation and loyal customer base
- Large percentage of revenues are from repeat customers; huge referral business
- Consistent revenues & very healthy seller's discretionary earnings
- Plenty of leverage for a new owner; new sales opportunities in numerous markets with expanded focus and additional marketing investment
- Extensive knowledge of bidding process; owner willing to train and make key introductions
- No office lease to assume; business can be run from anywhere



Asking Price; \$1,370,000

Process: A confidentiality Agreement and Buyer Financial Statement are required.

Please contact us to begin this process. Thank you.